

**European Council for Motor Trades and Repairs**  
Conseil européen du Commerce et de la Réparation Automobiles  
Europäischer Verband des Kraftfahrzeuggewerbes



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## **Commercial Vehicle Registrations in the EU: +11.6% in 2016; +10.4% in December**

**"2016, an extremely positive year for the renewal of the European commercial fleet, we need to keep going in this direction" said Gianandrea Ferrajoli - Chairman of CECRA's CIV division -**

According to the ACEA figures, in December 2016, EU demand for new commercial vehicles increased again by 10.4%, totalling 211,941 units. Growth was sustained across all commercial vehicle segments and across most European Countries. Spain (+13.3%), Germany (+3.4%) and France (+2.9%), while the UK saw its demand decline during the last month of the year (-9.7%), mainly due to a drop in registrations of vans. But the real star of the month was Italy. The Italian market ended the year extremely strong (+97.0%), with registrations almost doubling (31,403 units) as a result of government incentives for fleet renewal that were introduced in September. For the whole 2016, the Italian market has performed a spectacular +50% compared to the previous year.

*"2016 has been an extremely positive year for the renewal of the European fleet, we need to keep going in this direction" said Gianandrea Ferrajoli, Chairman of CECRA's CIV division. "The sector has shown a strong responsiveness to the policies aimed at rewarding the companies that invest and innovate. Going forward, fleet renewal has to remain the main priority in the short run – only in Italy, 70% of the existing fleet is composed of Euro 3 vehicles – whereas in the long term, European policies will have to focus on alternative fuel, electric vehicles and LNG, which will represent the key ingredients of the future European sustainable mobility".*

Click [here](#) to find the ACEA figures

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*CECRA, established in 1983, is the European federation bringing together national professional associations, which represent the interests of motor trade and repair businesses and European Dealer Councils. CECRA represents on a European scale 336,720 motor trade and repair businesses. Together they employ 2.9 million people.*